DAQVAH
Charity Foundation

QUATERLY MEETING

17TH July 2016

Reaching People In Need!
Field Management Team

May Allaah accept all our righteous words and deeds, and help us to be sincere in secret and in public!

(aameen)

“To be rich, is not what you have in your bank account, but what you have in your heart.”
IMPORTANCE OF FIELD MANAGEMENT
ESPECIALLY IN DAQVAH

1. Field Management helps to strategize subscription collection methodologies.

2. It serves as hub for the collection of every payment.

3. It serves as a bridge between the organization and its members.

4. It also helps in locating and updating the organization of its members.

5. It ensures that all monies are collected and updated into the D.D.M.P through the finance department.

6. It also helps in the coordination for successful undertaken of projects.

Field Management
SUBSCRIPTIONS COLLECTION CYCLE.

Entered into the DB

Registered

FO-1 FO-2 FO-3 FO-4 FO-4

3 ways to collect.
1. Field officers (7).
2. Stations.
3. Airtel Money.

Field Staff Reconciliation with finance.

Reaching Subscribers

Field Management

Reaching People In Need!
CHALLENGES

1. Delay in Response.
3. Ignoring Calls/Messages
4. Disappointment in Appointment
5. Top-Up Challenge.
6. Transportation and Fuel.
7. Changes in Members’ information.
8. Understanding of the (Payment Basis- Monthly, Quarterly, Half a Year, Annually)

Field Management

Reaching People In Need!
WAY FORWARD

1. New Phones with Airtel Numbers.
3. Data Management will inform every members all the new numbers.
5. Calling of members (for those who are 3 months and above inactive.)
FIELD MANAGEMENT TEAM

Special thanks to this Team:
Brother Saladeen Sayeed - Field manager
Brother Ahmed Sonkay Turay - Field Officer
Brother Osman Alim Sankoh - Deputy Field Manager
Mohamed Alpha Bah - Field Officer. West-West
Khadijah Bissau Bah - Point Collector.
Mohamed Morray - Field Officer East.
Sister Isatu Bah - Field Officer.
Alhaji A.R. Jalloh-Timbo - National Coordinator
Morray-
IB
Aziz
JAZA’KUMULLAH KHAIRAN

ANY QUESTIONS OR SUGGESTIONS...?